

## FedEx Ground & Home Delivery®

This is the lowest cost option that delivers in one to five days, depending on zone.

| WEIGHT        | ZONE 2  | ZONE 3  | ZONE 4  | ZONE 5  | ZONE 6  | ZONE 7  | ZONE 8  |
|---------------|---------|---------|---------|---------|---------|---------|---------|
| 1 lb. or less | \$8.76  | \$9.09  | \$9.91  | \$10.35 | \$10.71 | \$10.83 | \$11.01 |
| 2 lbs.        | \$9.42  | \$10.48 | \$11.33 | \$11.58 | \$12.08 | \$12.54 | \$12.75 |
| 3 lbs.        | \$9.90  | \$11.04 | \$11.94 | \$12.43 | \$12.94 | \$13.38 | \$14.03 |
| 4 lbs.        | \$10.19 | \$11.11 | \$12.32 | \$13.12 | \$13.48 | \$14.36 | \$15.03 |
| 5 lbs.        | \$10.46 | \$11.62 | \$12.75 | \$13.70 | \$14.29 | \$15.02 | \$16.02 |
| 10 lbs.       | \$11.92 | \$12.79 | \$14.00 | \$15.29 | \$15.77 | \$17.71 | \$19.57 |
| 20 lbs.       | \$14.32 | \$16.10 | \$16.45 | \$20.05 | \$23.35 | \$28.41 | \$31.95 |
| 30 lbs.       | \$17.48 | \$20.51 | \$22.76 | \$27.00 | \$33.08 | \$38.80 | \$45.28 |

## FedEx Express Saver®

One to three days services for less time-sensitive shipments. Delivery to the 48 contiguous United States.

| WEIGHT        | ZONE 2  | ZONE 3  | ZONE 4  | ZONE 5  | ZONE 6   | ZONE 7   | ZONE 8   |
|---------------|---------|---------|---------|---------|----------|----------|----------|
| 1 lb. or less | \$17.82 | \$18.18 | \$18.55 | \$20.96 | \$23.96  | \$25.18  | \$27.96  |
| 2 lbs.        | \$18.14 | \$18.51 | \$18.89 | \$21.33 | \$25.55  | \$28.06  | \$32.47  |
| 3 lbs.        | \$19.27 | \$20.54 | \$20.96 | \$23.66 | \$29.70  | \$31.40  | \$36.67  |
| 4 lbs.        | \$19.60 | \$21.22 | \$22.79 | \$26.59 | \$31.25  | \$35.88  | \$41.95  |
| 5 lbs.        | \$19.94 | \$21.55 | \$24.04 | \$27.68 | \$35.46  | \$39.61  | \$47.05  |
| 10 lbs.       | \$23.14 | \$27.65 | \$33.61 | \$39.97 | \$52.91  | \$64.35  | \$74.52  |
| 20 lbs.       | \$37.43 | \$45.19 | \$55.23 | \$66.82 | \$84.93  | \$100.93 | \$121.25 |
| 30 lbs.       | \$50.70 | \$61.91 | \$76.24 | \$91.16 | \$124.77 | \$142.85 | \$166.75 |

## FedEx 2Day®

Guaranteed second day delivery for packages that don't require overnight shipping.

| WEIGHT        | ZONE 2  | ZONE 3  | ZONE 4  | ZONE 5   | ZONE 6   | ZONE 7   | ZONE 8   |
|---------------|---------|---------|---------|----------|----------|----------|----------|
| 1 lb. or less | \$20.04 | \$20.89 | \$21.78 | \$25.16  | \$30.63  | \$32.67  | \$33.34  |
| 2 lbs.        | \$20.85 | \$21.92 | \$22.63 | \$27.33  | \$34.53  | \$38.33  | \$40.34  |
| 3 lbs.        | \$21.20 | \$22.63 | \$23.95 | \$30.09  | \$39.68  | \$44.40  | \$46.28  |
| 4 lbs.        | \$21.84 | \$23.41 | \$25.93 | \$35.13  | \$45.85  | \$50.70  | \$52.67  |
| 5 lbs.        | \$22.50 | \$24.17 | \$28.19 | \$39.03  | \$51.21  | \$56.49  | \$59.92  |
| 10 lbs.       | \$26.96 | \$33.43 | \$41.48 | \$58.26  | \$82.28  | \$91.57  | \$94.45  |
| 20 lbs.       | \$42.24 | \$49.75 | \$64.07 | \$93.44  | \$138.89 | \$151.74 | \$156.50 |
| 30 lbs.       | \$55.70 | \$67.67 | \$86.24 | \$127.03 | \$190.49 | \$209.02 | \$216.17 |

## FedEx Standard Overnight®

Get guaranteed next-day delivery when you need to get packages there fast!

| WEIGHT        | ZONE 2  | ZONE 3   | ZONE 4   | ZONE 5   | ZONE 6   | ZONE 7   | ZONE 8   |
|---------------|---------|----------|----------|----------|----------|----------|----------|
| 1 lb. or less | \$29.05 | \$39.59  | \$53.82  | \$60.41  | \$65.47  | \$71.16  | \$75.02  |
| 2 lbs.        | \$30.98 | \$42.36  | \$61.89  | \$68.15  | \$75.37  | \$81.50  | \$86.97  |
| 3 lbs.        | \$33.67 | \$44.80  | \$68.64  | \$75.50  | \$80.55  | \$89.69  | \$95.07  |
| 4 lbs.        | \$36.32 | \$47.50  | \$74.36  | \$82.74  | \$91.29  | \$97.61  | \$104.09 |
| 5 lbs.        | \$36.96 | \$47.91  | \$79.10  | \$89.96  | \$93.30  | \$99.75  | \$105.37 |
| 10 lbs.       | \$44.06 | \$62.91  | \$107.92 | \$119.94 | \$125.56 | \$138.56 | \$145.08 |
| 20 lbs.       | \$61.52 | \$89.03  | \$166.73 | \$183.72 | \$189.06 | \$207.57 | \$212.32 |
| 30 lbs.       | \$77.54 | \$109.44 | \$219.54 | \$236.97 | \$244.52 | \$269.12 | \$280.80 |

## FedEx® One Rate

Ship anywhere in the U.S. for a flat rate with three different pricing options and seven different sizes.


| SIZE            | EXPRESS SAVER   | 2DAY            | STANDARD OVERNIGHT |
|-----------------|-----------------|-----------------|--------------------|
| Envelope        | \$8.90 - 11.55  | \$18.90 - 24.30 | \$26.95 - 39.60    |
| Pak             | \$9.20 - 12.25  | \$22.00 - 26.20 | \$33.75 - 65.10    |
| Small Box       | \$9.95 - 12.65  | \$22.00 - 26.20 | \$36.30 - 72.50    |
| Medium Box      | \$12.95 - 15.85 | \$23.25 - 44.25 | \$40.05 - 75.40    |
| Large Box       | \$20.00 - 22.05 | \$25.20 - 55.50 | \$47.45 - 104.50   |
| Extra Large Box | \$32.35 - 46.75 | \$35.65 - 86.00 | \$53.85 - 145.25   |
| Tube            | \$32.35 - 46.75 | \$35.65 - 86.00 | \$53.85 - 145.25   |


## FedEx Surcharges


Visit the FedEx website for the full listing of daily rates and surcharges.


| SURCHARGES   | 2020    | 2021    | DIFFERENCE |
|--|---------|---------|------------|
| Address Correction (per package)                         | \$17.00 | \$18.00 | \$1.00     |
| Additional Handling (exceeding 50 lbs. in actual weight) | \$24.00 | \$25.50 | \$1.50     |
| Additional Handling (exceeding length and width)         | \$15.00 | \$16.00 | \$1.00     |
| Delivery Area Surcharge - Ground Residential             | \$4.40  | \$4.70  | .30¢       |
| Delivery Confirmation - Adult Signature Required         | \$6.35  | \$6.70  | .35¢       |

## Key Takeaways:

 Rates for FedEx Express®, Ground, and Home Delivery® will increase an average of 4.9%.

 FedEx Freight® rates for FFX PZONE and EZONE will increase an average of 4.9%. Rates for FFX 1000 and FFX 501 will increase an average of 5.9%.

 Delivery Area Surcharges for certain ZIP Codes for FedEx Express®, Ground, and SmartPost® will change beginning January 4, 2021.

 Additional surcharge changes will go into effect beginning on January 18, 2021 and February 1, 2021.

### WAYS TO SAVE

**Negotiate Your Rates:** Talk with your FedEx representative to renegotiate the new rates.

**Explore Multiple Carriers:** Each carrier has its strengths and weaknesses. Learn how to leverage them for the best rates and services, or use software that can do it for you.

**Audit Your Invoices:** Understand the reasons for surcharges and fees so you can avoid them in the future.

**Be Aware of DIM Weight:** Don't leave unused space in your packages. Light, bulky packages will get hit the hardest with DIM weight charges.

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 QuadiantDirect.com  
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## UPS Ground®

This is the lowest cost option that delivers in one to five days, depending on zone.

| WEIGHT        | ZONE 2  | ZONE 3  | ZONE 4  | ZONE 5  | ZONE 6  | ZONE 7  | ZONE 8  |
|---------------|---------|---------|---------|---------|---------|---------|---------|
| 1 lb. or less | \$10.49 | \$10.92 | \$11.38 | \$11.83 | \$12.22 | \$12.45 | \$12.56 |
| 2 lbs.        | \$11.14 | \$11.90 | \$12.53 | \$12.74 | \$13.02 | \$13.67 | \$14.84 |
| 3 lbs.        | \$11.15 | \$11.92 | \$12.55 | \$13.03 | \$13.52 | \$15.65 | \$18.59 |
| 4 lbs.        | \$11.18 | \$11.94 | \$12.57 | \$14.22 | \$16.33 | \$17.46 | \$19.90 |
| 5 lbs.        | \$11.20 | \$11.96 | \$12.71 | \$14.98 | \$17.25 | \$19.02 | \$20.85 |
| 10 lbs.       | \$13.06 | \$13.97 | \$15.55 | \$20.60 | \$23.57 | \$25.58 | \$29.63 |
| 20 lbs.       | \$17.11 | \$18.85 | \$20.36 | \$30.65 | \$39.77 | \$47.25 | \$54.97 |
| 30 lbs.       | \$25.12 | \$28.39 | \$31.97 | \$44.31 | \$57.04 | \$65.99 | \$77.25 |

## UPS 3 Day Select®

One to three day services for less time-sensitive shipments. Delivery to the 48 contiguous United States.

| WEIGHT        | ZONE 302 | ZONE 303 | ZONE 304 | ZONE 305 | ZONE 306 | ZONE 307 | ZONE 308 |
|---------------|----------|----------|----------|----------|----------|----------|----------|
| 1 lb. or less | \$12.18  | \$14.04  | \$15.04  | \$17.35  | \$21.49  | \$23.18  | \$25.13  |
| 2 lbs.        | \$12.88  | \$14.88  | \$16.30  | \$19.11  | \$23.76  | \$25.91  | \$29.53  |
| 3 lbs.        | \$13.70  | \$15.64  | \$17.82  | \$21.27  | \$27.61  | \$29.98  | \$33.67  |
| 4 lbs.        | \$15.08  | \$17.23  | \$18.59  | \$23.83  | \$29.18  | \$32.82  | \$37.29  |
| 5 lbs.        | \$15.99  | \$18.47  | \$20.29  | \$25.98  | \$32.65  | \$36.26  | \$41.17  |
| 10 lbs.       | \$20.35  | \$25.10  | \$29.09  | \$36.38  | \$49.23  | \$56.09  | \$61.78  |
| 20 lbs.       | \$28.75  | \$35.97  | \$43.88  | \$55.35  | \$78.17  | \$88.98  | \$99.36  |
| 30 lbs.       | \$39.09  | \$47.20  | \$59.65  | \$74.93  | \$107.24 | \$123.01 | \$136.49 |

## UPS 2<sup>nd</sup> Day Air®

Guaranteed second day delivery for packages that don't require overnight shipping.

| WEIGHT        | ZONE 202 | ZONE 203 | ZONE 204 | ZONE 205 | ZONE 206 | ZONE 207 | ZONE 208 | ZONE 224 | ZONE 225 | ZONE 226 |
|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Letter        | \$19.07  | \$19.77  | \$20.62  | \$22.81  | \$27.52  | \$28.97  | \$30.22  | \$42.55  | \$41.44  | \$57.20  |
| 1 lb. or less | \$19.29  | \$20.12  | \$20.97  | \$23.35  | \$28.66  | \$30.27  | \$30.86  | \$44.56  | \$44.82  | \$58.51  |
| 2 lbs.        | \$19.63  | \$20.25  | \$21.38  | \$25.27  | \$32.28  | \$34.85  | \$36.65  | \$49.46  | \$49.89  | \$65.16  |
| 3 lbs.        | \$19.95  | \$21.19  | \$22.63  | \$27.92  | \$37.05  | \$40.38  | \$42.05  | \$56.24  | \$55.43  | \$68.09  |
| 4 lbs.        | \$20.55  | \$21.90  | \$24.49  | \$32.05  | \$42.09  | \$46.09  | \$47.84  | \$59.93  | \$59.20  | \$72.03  |
| 5 lbs.        | \$21.16  | \$22.63  | \$26.62  | \$35.51  | \$47.00  | \$51.35  | \$54.42  | \$65.10  | \$64.19  | \$76.68  |
| 10 lbs.       | \$25.37  | \$31.20  | \$39.08  | \$53.02  | \$75.52  | \$83.04  | \$85.76  | \$95.25  | \$91.80  | \$105.19 |
| 20 lbs.       | \$39.64  | \$46.44  | \$60.36  | \$85.02  | \$127.25 | \$137.58 | \$141.77 | \$147.41 | \$145.23 | \$155.49 |
| 30 lbs.       | \$52.19  | \$63.13  | \$81.23  | \$115.29 | \$174.50 | \$189.50 | \$195.80 | \$203.25 | \$194.92 | \$213.20 |

## UPS Next Day Air®

Get guaranteed next 1 day delivery when you need to deliver packages fast!

| WEIGHT        | ZONE 102 | ZONE 103 | ZONE 104 | ZONE 105 | ZONE 106 | ZONE 107 | ZONE 108 | ZONE 124 | ZONE 125 | ZONE 126 |
|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Letter        | \$25.51  | \$30.39  | \$38.59  | \$40.73  | \$41.34  | \$45.04  | \$47.34  | \$57.40  | \$48.04  | \$61.89  |
| 1 lb. or less | \$31.21  | \$46.57  | \$59.39  | \$65.99  | \$70.36  | \$76.01  | \$79.08  | \$88.55  | \$76.01  | \$91.41  |
| 2 lbs.        | \$32.69  | \$49.05  | \$64.24  | \$71.55  | \$76.29  | \$81.03  | \$87.24  | \$96.11  | \$82.95  | \$99.20  |
| 3 lbs.        | \$34.60  | \$51.53  | \$70.66  | \$80.33  | \$86.38  | \$92.12  | \$95.39  | \$103.66 | \$92.40  | \$117.64 |
| 4 lbs.        | \$37.30  | \$54.03  | \$79.04  | \$87.94  | \$91.26  | \$100.07 | \$103.80 | \$113.94 | \$100.97 | \$128.06 |
| 5 lbs.        | \$38.12  | \$56.51  | \$80.76  | \$88.83  | \$94.11  | \$100.96 | \$106.28 | \$123.32 | \$109.31 | \$137.17 |
| 10 lbs.       | \$45.03  | \$68.94  | \$107.45 | \$119.40 | \$125.00 | \$132.84 | \$140.27 | \$169.28 | \$150.03 | \$175.99 |
| 20 lbs.       | \$63.91  | \$93.79  | \$165.15 | \$181.75 | \$188.21 | \$198.98 | \$208.26 | \$243.23 | \$215.58 | \$263.21 |
| 30 lbs.       | \$79.63  | \$118.64 | \$220.00 | \$236.18 | \$243.83 | \$260.03 | \$278.55 | \$307.54 | \$265.67 | \$317.33 |

## UPS® Simple Rate

Ship anywhere in the U.S. for a flat rate with five different pricing options.

| SIZE        | GROUND  | 3 DAY SELECT | 2 <sup>ND</sup> DAY AIR | NEXT DAY AIR SAVER |
|-------------|---------|--------------|-------------------------|--------------------|
| Extra Small | \$9.65  | \$15.85      | \$22.10                 | \$33.25            |
| Small       | \$11.95 | \$19.25      | \$25.50                 | \$40.05            |
| Medium      | \$16.15 | \$26.50      | \$34.85                 | \$47.80            |
| Large       | \$21.85 | \$36.90      | \$51.95                 | \$60.30            |
| Extra Large | \$26.00 | \$45.75      | \$63.90                 | \$73.80            |

## UPS Surcharges

Visit the UPS website for the full listing of daily rates and surcharges.

| SURCHARGES   | 2020    | 2021                 | DIFFERENCE |
|--|---------|----------------------|------------|
| Address Correction (per package)   | \$17.00 | \$18.00              | \$1.00     |
| Additional Handling (exceeding 70 lbs. in actual weight) <sup>1</sup>      | \$24.00 | \$25.50 <sup>1</sup> | \$1.50     |
| Additional Handling (exceeding Length, Width, Length + Girth) <sup>1</sup> | \$15.00 | \$16.00 <sup>1</sup> | \$1.00     |
| Rebill Fee (per request)   | \$17.00 | \$18.00              | \$1.00     |
| Delivery Area Surcharge (Ground Residential)                               | \$4.00  | \$4.30               | .30¢       |
| Delivery Confirmation (Adult Signature Required)                           | \$6.35  | \$6.70               | .35¢       |

<sup>1</sup> Effective April 11, 2021: Additional Handling Surcharge rates for non-Hundredweight Service packages will differ by zone. Effective July 11, 2021: Additional Handling Surcharge rates for Hundredweight Service packages will differ by zone.

Charts above contain UPS Daily Rates. Retail Rates may be higher.

## Key Takeaways:

- Rates for UPS Ground®, UPS Air®, and International Services will increase an average of 4.9%.
- UPS Air Freight (within & between the U.S., Canada, and Puerto Rico) will increase an average of 4.8%.
- Area Surcharges for certain ZIP Codes will be affected such as Delivery Area, Extended Area, and Remote Area.
- Additional surcharges will go into effect later in January, April, and July 2021.

### WAYS TO SAVE

Save with Daily Rates: Ask your UPS representative how you can qualify for Daily Rates. High volume shippers can negotiate even further with an NSA.

Explore Multiple Carriers: Each carrier has its strengths and weaknesses. Learn how to leverage them for the best rates and services, or use software that can do it for you.

Audit Your Invoices: Understand the reasons for surcharges and fees so you can avoid them in the future.

Be Aware of DIM Weight: Don't leave unused space in your packages. Light, bulky packages will get hit the hardest with DIM weight charges.

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